

## **OPTIEMUS INFRACOM LIMITED**

Reg. Office: K-20, IInd Floor, Lajpat Nagar-II, New Delhi-110 024 CIN: L64200DL1993PLC054086

## STATEMENT OF AUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER & YEAR ENDED ON 31st MARCH, 2014

PAR	RT-I	(Amt in Lacs				(Amt in Lacs exc	scept EPS and shareholding data)		
		STANDALONE QUARTER ENDED STANDAL			STANDALON	E YEAR ENDED	CONSOLIDATED	ONSOLIDATED YEAR ENDED	
	Particulars		Preceding 3 months ended 31.12.2013	Corresponding 3 months ended 31.03.2013	Current period ended on 31.03.2014	Previous year ended on 31.03.2013	Current period ended on 31.03.2014	Previous year ended on 31.03.2013	
		Audited	Unaudited	Unaudited	Audited	Audited	Audited	Audited	
1 Inc	ome from operations								
200	Net Sales /Income from operations (Net of ies Duty)	91,635	1,04,867	86,040	4,08,001	2,82,699	4,08,109	2,82,783	
(b)	other operating income	265	402	156	1,412	461	655	459	
Tot	al income from operations (net)	91,900	1,05,269	86,197	4,09,413	2,83,160	4,08,763	2,83,242	
(a)	penses Increase/decrease in stock in trade and work in gress	(3,436)	(2,967)	(3,377)	(5,467)	(2,665)	(5,467)	(2,636	
-	Cost of materials consumed		4 00 772	92.402	2 94 000	2,65,015	3,85,240	2,65,065	
	Purchases of traded goods	3,040	1,00,772 3,308	83,403 2,767	3,84,990 13,207	8,900	12,955	8,901	
	Direct Expences	526	497	478	1,962	1,667	2,087	1,667	
-	Employee Cost Depreciation and amortisation expense	445	494	157	1,249	637	1,251	637	
-	Legal & Professional Charges	81	111	186	342	443	353	443	
	Selling & Distribution Expences	743	534	354	2,155	825	2,155	825	
(i) (	Operating and Other Expences	735	363	356	1,889	1,031	1,259	1,046	
Tot	al expenses	90,757	1,03,112	84,324	4,00,327	2,75,853	3,99,832	2,75,948	
3	offit / (Loss) from operations before other ome, finance costs and exceptional items (1-2)	1,143	2,157	1,873	9,086	7,307	8,931	7,294	
4 Oth	ner income	1,481	966	318	2,483	342	2,483	342	
	offit / (Loss) from ordinary activities before ance costs and exceptional items (3 + 4)	2,624	3,123	2,191	11,569	7,649	11,414	7,636	
6 Fina	ance costs	1,357	1,154	816	3,886	2,867	3,888	2,867	
	ofit / (Loss) from ordinary activities after ance costs but before exceptional items (5 - 6)	1,267	1,969	1,375	7,684	4,783	7,526	4,770	
8 Exc	reptional items	333		(58)	333	(58)	333	(58	
9 Pro	ofit / (Loss) from ordinary activities before tax + 8)	1,600	1,969	1,317	8,016	4,725	7,859	4,712	
	expense	473	674	427	2,659	1,664	2,659	1,664	
11 Net	t Profit / (Loss) from ordinary activities after (9 - 10)	1,127	1,295	890	5,357	3,061	5,200	3,048	
12 Ext	raordinary items (net of tax expense)	-	-	-					
13 Net	t Profit / (Loss) for the period (11 - 12)	1,127	1,295	890	5,357	3,061	5,200	3,048	
14 Sha	are of profit / (loss) of associates*				-	2		()*	
Net	ority interest * t Profit / (Loss) after taxes, minority interest d share of profit / (loss) of associates (13 - 14 - 14 - 14 - 14 - 14 - 14 - 14 -	1,127	1,295	890	5,357	3,061	5,200	3,048	
	d-up equity share capital (Face Value of the ire shall be indicated)	858141910 (85814191 @ Rs. 10 each	The second secon	(85814191 @ Rs.	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	A CONTRACTOR OF THE PARTY OF TH	85814191 (85814191 @ Rs. 10 eac	
18	serve excluding Revaluation Reserves as per ance sheet of previous accounting year	343			8,520	5,459		5,453	
	rnings per share (before extraordinary items) of annualised):								
(a)	Basic	1.31	1.51	1.04	6.24	3.57	6.06	3.55	
(b)	Diluted	1.31	1.51	1.04	6.24	3.57	6.06	3.55	
19ii Ear	rnings per share (after extraordinary items) ot annualised):					justins (mis)	Pm Ling		
(a)	Basic	1.31	1.51	1.04	1	3.57	6.06	3.55	
(b)	Diluted	1.31	1.51	1.04		* Nev3.57	elhi * 6.06	3.55	

D		

A.	SELECTED INFORMATION AS PER CLAUSE 41 OF THE LISH	NG AGREEMENT	QUARTER ENDE	YEAR ENDED		
	Particulars	3 months ended 31.03.2014	Preceding 3 months ended 31.12.2013	Corresponding 3 months ended 31.03.2013	Year to date figures for current period ended 31.03.2014	Year to date figures for the previous year ended 31.03.2013
	PARTICULARS OF SHAREHOLDING					
1	Public shareholding					
	- Number of Shares	2,15,13,650	2,15,13,650	2,15,13,650	2,15,13,650	
	- Percentage of shareholding	25.07	25.07	25.07	25.07	25.07
2	Promoters and Promoter Group Shareholding					
	a) Pledged/ Encumbered					
	- Number of shares		***			
	Percentage of shares (as a % of the total shareholding of promoters and promoter group)	***		***		200
	Percentage of shares (as a % of the total share capital of the company)				•••	***
	b) Non- encumbered					4 42 00 544
	- Number of shares	6,43,00,541	6,43,00,541	6,43,00,541	6,43,00,541	6,43,00,541
	Percentage of shares (as a % of the total shareholding of promoters and promoter group)	100.00	100.00	100.00	100.00	100.00
	Percentage of shares (as a % of the total share capital of the company)	74.93	74.93	74.93	74.93	74.93

INVESTORS COMPLAINTS	As on 31.03.2014
Pending at the beginning of the quarter	0
Received during the quarter	2
Disposed of During the quarter	2
Remaining unresloved at the end of the quarter	0

## SEGMENT WISE RESULTS AS PER CLAUSE 41 OF THE LISTING AGREEMENT ARE AS FOLLOWS:

		STANDA	STANDALONE QUARTER ENDED			STANDALONE YEAR ENDED		CONSOLIDATED YEAR ENDED	
	Particulars	3 months ended	Preceding 3 months ended 31.12.2013	Corresponding 3 months ended 31.03.2013	Year to date figures for the current period ended on 31.03.2014 Audited	Year to date figures for the previous year ended on 31.03.2013	Year to date figures for the current period ended on 31.03.2014 Audited	Year to date figures for the previous year ended on Audited	
		Audited	Unaudited						
1.	Segment Revenue	-							
	a) Telecommunications-Mobile Handset and Accessories	91,900	1,05,269	86,197	4,09,413	2,83,121	4,08,763	2,83,121	
	b) Construction Business and Renting	851	842	-	1,811	36	1,811	36	
	Total	92,750	1,06,111	86,197	4,11,224	2,83,157	4,10,574	2,83,157	
	Less: Inter Segment Revenue	-	-						
	Net Sales/Income From Operations	92,750	1,06,111	86,197	4,11,224	2,83,157	4,10,574	2,83,157	
II.	Segment Results								
	Profit before Interest & Tax								
	a) Telecommunications-Mobile Handset and Accessories	1,476	2,160	1,930	9,419	7,491	9,264	7,478	
	b) Construction Business and Renting	518	840	(57)	1,274	(183)		(183	
	TOTAL	1,994	2,999	1,873	10,693	7,308	10,537	7,295	
	Less:							2 2/7	
	(a) Interest	1,357	1,154	816	3,886	2,867	3,888	2,867	
	(b) Other un-allocable expenditure net off un- allocable income	(963)	(124)	(260)	(1,210)	(284)	(1,210)		
	Total Profit before Tax	1,600	1,969	1,317	8,016	4,725	7,859	4,712	

Certified to be true New Delhi

STATEMENT OF ASSETS AND LIABILITIES				
	STANDALONE	YEAR ENDED	CONSOLIDATE	YEAR ENDED
Particulars	31.03.2014	31.03.2013	31.03.2014	31.03.2013
	Audited	Audited	Audited	Audited
A. EQUITY AND LIABILITIES				
1. Shareholders' funds				
(a) Share Capital	8,581	8,581	8,581	8,581
(b) Reserve & Surplus	13,531	8,520	13,401	8,509
(C) Money received against share warrants			-	:
Sub-total - Shareholders' funds	22,112	17,102	21,982	17,091
2. Share application money pending allotment			-	*
3. Minority interest			-	
4. Non-current liabilities			-	
(a) Long-term borrowings	18,000	11,938	18,000	11,938
(b) Deferred tax liabilities (net)	322	202	322	202
(c) Other long-term liabilities	109	956	109	92
(d) Long-term provisions	56	56	56	57
Sub-total - Non-current liabilities	18,487	13,153	18,487	12,289
5. Current liabilities				
(a) Short-term borrowings	22,059	11,748	22,059	11,748
(b) Trade payables	22,684	22,872	22,792	22,898
(c) Other current liabilities	1,952	2,187	2,034	3,051
(d) Short-term provisions	2,522	88	2,559	89
Sub-total - Current liabilities	49,217	36,895	49,445	37,786
TOTAL - EQUITY AND LIABILITIES	89,816	67,150	89,913	67,166
	STANDALONE	YEAR ENDED	CONSOLIDATED	YEAR ENDED
Particulars	31.03.2014	31.03.2013	31.03.2014	31.03.2013
	Audited	Audited	Audited	Audited
B. ASSETS				
1. Non-current assets				
(a) Fixed assets	22,786	13,554	22,809	13,554
(b) Goodwill on consolidation				
(c) Non-current investments	2,007	395	560	86
(d) Deferred tax assets (net)			e	
(e) Long-term loans and advances	408	244	483	322
(f) Other non-current assets	565	584	598	584
(g) Capital WIP	-	3,706		3,706
Sub-total - Non-current assets	25,766	18,483	24,449	18,252
2. Current assets				
(a) Current investments	28	28	28	28
(b) Inventories	12,373	6,907	12,386	6,907
(c) Trade receivables	24,824	25,118	25,843	25,144
(d) Cash and cash equivalents	11,711	7,047	11,932	7,195
(e) Short-term loans and advances	11,832	8,861	11,989	8,934
(f) Other current assets	3,281	706	3,286	706
Sub-total - Current assets	64,050	48,667	65,464	48,914
TOTAL - ASSETS	89,816	67,150	89,913	67,166

## Notes:-

- 1 The Audited standalone & Consolidated financial results of the Company for the quarter and financial year ended on March 31, 2014 have been duly reviewed by Audit Committee and approved by the Board of Directors at their meeting held on 30th May, 2014.
- 2 Being the Last Quarter of the financial year 2013-14, some yearly provisions on non-mooving items and discount have been accounted in this quarter, hence the profitability of last quarter is impacted.
- 3 The segment wise revenue, results and capital employed have been prepared in accordance with the Accounting Standard-17 "Segment Reporting" as notified in the Companies (Accounting Standards) Rules 2006.
- 4 The basic and diluted earnings per share has been calculated in accordance with the Accounting Standard -20 "Earnings Per Share" as notified in the Companies (Accounting Standards) Rules, 2006.
- 5 The Audited standalone & Consolidated financial results of the Company for the Quarter and financial year ended on March 31, 2014 are also available on website of the Company (www.optiemus.com) and BSE Limited (www.bseindia.com).
- 6 Figures for previous period have been re-grouped, re-arranged and re-classified wherever necessary to make them comparable.
- 7 These are the Standalone & Consolidated financial results

By order of the Board of Directors For Optiemus Infracom Limited

> Sd/-Ashok Gupta Managing Director

New Delhi

Place: New Delhi Date: July 11, 2014